

**Marzano Research Laboratory**  
**Marzano Teacher Evaluation System**  
**Marzano Principal Evaluation System**  
Conversion to New York State Rating Categories

The five values of the Marzano scale are Innovating, Applying, Developing, Beginning, and Not Using.

The categories can convert easily to New York State's rating categories as follows:

Innovating = Highly Effective  
Applying = Effective  
Beginning and Developing = Developing  
Not Using = Ineffective